

BOMB PARTY. EVERYONE IS INVITED TO OUR PARTY™

COMPENSATION PLAN OVERVIEW

| PHASE 1 & PHASE 2 TITLES | TOPAZ PARTY CONSULTANT (TPC) | TOPAZ LEAD CONSULTANT (LC) | TOPAZ SENIOR CONSULTANT (SC) | PERIDOT EXECUTIVE CONSULTANT (EC) | TANZANITE PARTY MANAGER (PM) | TANZANITE SENIOR MANAGER (SM) | RUBY EXECUTIVE MANAGER (EM) |
|--------------------------|------------------------------|----------------------------|------------------------------|---|--|--|--|
| | 350 PV | 500 PV 1,500 DV | 600 PV 2,500 DV | 700 PV 4,000 DV (2,000 MVR) 1 Active Leg | 800 PV 7,000 DV (3,500 MVR) 1 Active Leg & 1 LC+ Leg | 900 PV 12,000 DV (6,000 MVR) 1 Active Leg & 2 SC+ Legs | 1,000 PV 20,000 DV (10,000 MVR) 2 Active Legs & 2 EC+ Legs |
| LEVEL 1 BONUSES | 2% | 3% | 5% | 6% | 7% | 8% | 9% |
| LEVEL 2 BONUSES | -- | -- | -- | 2% | 3% | 4% | 5% |
| LEVEL 3 BONUSES | -- | -- | -- | -- | -- | 2% | 3% |

| PHASE 3 TITLES | AQUAMARINE SENIOR LEADER (SL) | AQUAMARINE EXECUTIVE LEADER (EL) | OPAL PREMIER LEADER (PL) | OPAL STAR LEADER (STR) | DIAMOND SILVER LEADER (SILV) | DIAMOND GOLD LEADER (GLD) | DIAMOND PLATINUM LEADER (PLT) | DIAMOND ELITE LEADER (ELT) |
|-----------------|--|--|---|--|--|--|--|---|
| | 1,000 PV 35,000 DV (17,500 MVR) 2 Active Legs & 2 PM+ Legs | 1,000 PV 60,000 DV (30,000 MVR) 2 Active Legs & 2 SM+ Legs | 1,000 PV 100,000 DV (50,000 MVR) 2 Active Legs & 2 EM+ Legs | 1,000 PV 200,000 DV (100,000 MVR) 2 EM+ Legs & 2 SL+ Legs NewGenQ | 1,000 PV 400,000 DV (200,000 MVR) 2 EM+ Legs & 2 EL+ Legs NewGenQ | 1,000 PV 800,000 DV (400,000 MVR) 2 EM+ Legs & 2 PL+ Legs NewGenQ | 1,000 PV 2,000,000 DV MVR: 1,000,000 2 PM+ Legs 2 EL+ Legs 2 STR+ Legs NewGenQ | 1,000 PV 5,000,000 DV MVR: 2,500,000 2 EM+ Legs 2 PL+ Legs 2 SILV+ Legs NewGenQ |
| LEVEL 1 BONUSES | 9% | 9% | 9% | 9% | 9% | 9% | 9% | 9% |
| LEVEL 2 BONUSES | 6% | 6% | 6% | 6% | 6% | 6% | 6% | 6% |
| LEVEL 3 BONUSES | 4% | 5% | 5% | 5% | 5% | 5% | 5% | 5% |
| LEVEL 4 BONUSES | 2% | 3% | 3% | 3% | 3% | 3% | 3% | 3% |

Selling Bonuses

CUSTOMER SALES PROFIT YOU CAN EARN OVER

30%

As an Independent Party Rep, you can purchase Bomb Party products at wholesale price and sell them to your customers at a profit. Depending on the jewelry piece, your sales profit will be 25%–37.5%. There is no minimum wholesale purchase you have to meet to receive this profit. Every Party Rep can earn this profit margin regardless of their title or experience.

PERSONAL SALES COMMISSION YOU WILL EARN UP TO

10%

| PERSONAL VOLUME | 2,000–4,999.99 | 5,000–6,999.99 | 7,000 or more |
|-----------------|----------------|----------------|---------------|
| BONUS | 5% | 8% | 10% |

You will earn a Commission on the commissionable value of your orders when you have at least 2,000 Personal Volume (PV) in the month. The percentage you earn is based on your total monthly PV.

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GLOSSARY

Level Bonuses

BUILD YOUR OWN AMAZING TEAM

You earn Level Bonuses from your downline as soon as you start building a team. You will receive Level Bonuses on the Commissionable Volume from the sales of the Party Reps in your team. In Phase 1, you can earn through two Levels. When you reach higher titles, you can earn on more Levels. (See Phase 2 & Phase 3)

A Level is the location of a Party Rep in your downline in relation to you.

Advancement Bonus



Generation Bonus

BUILD YOUR OWN AMAZING TEAM

Generation Commissions are a great earning opportunity that reward you for your leadership and mentoring the Party Reps throughout your entire downline.

When you are paid as an Aquamarine Executive Leader or higher title, you can earn up to 3% on the commissionable sales of entire generations* that develop in your downline, through four generations. The number of generations and the commission percentages are based on your Paid-As Title.

These commissions are paid in addition to any other commissions or any bonuses you might already be earning

*See Glossary for definition.

| | EL | PL | STR | SILV | GLD | PLT | ELT |
|-------|----|----|-----|------|-----|-----|-----|
| GEN 1 | 2% | 3% | 3% | 3% | 3% | 3% | 3% |
| GEN 2 | -- | 2% | 3% | 3% | 3% | 3% | 3% |
| GEN 3 | -- | -- | 2% | 3% | 3% | 3% | 3% |
| GEN 4 | -- | -- | -- | 2% | 3% | 3% | 3% |
| GEN 5 | -- | -- | -- | -- | 2% | 3% | 3% |
| GEN 6 | -- | -- | -- | -- | -- | 2% | 3% |

Active

As a Party Rep, you are considered Active and eligible for specific bonuses when you have at least 350 PV in the month.

Career Title

Your Career Title is your recognition title and does not change unless you are promoted to a new title or if you fail to qualify at your Career Title at least once within a rolling 6-month cycle.

Commissionable Volume (CV)

Commissionable Volume is equal to 75% of the retail price (not including tax) and is the volume on which commissions are paid, except the Customer Sales Bonus which is paid on the Retail Price. Some items, such as business tools, may not have a CV.

Compensation Plan

The structure and terms that all Party Reps must abide by in order to receive financial compensation, advance in Title, and earn additional incentives. See the Bomb Party Compensation Plan for details.

Customer

An individual or entity who purchases Bomb Party Products or services from a Party Rep, but who is not a Party Rep.

Downline

A Party Rep's entire organization, beginning with themselves and all Party Reps below them, down through all Levels, regardless of commissions eligibility.

Downline Volume (DV)

Downline Volume is your organization's total sales volume. It includes your Personal Volume as well as the sales volume from all of your downline Party Reps and their customers.

Enroller

The person who introduces the new individual to the company is considered to be their enroller.

Genealogy

Genealogy is the hierarchical structure that each Party Rep has a place in.

Generation

A Generation (abbreviated as Gen) is a Group that has developed within your downline. A Generation starts with a Party Rep whose Career Title is Ruby Executive Manager or higher and includes everyone in their downline, down to but not including the next Career Title Ruby Executive Manager or higher title.

Leg

A leg begins with a Party Rep on your Level 1 and includes all of the Party Reps beneath them. You have as many legs as you have first level Party Reps.

Level

The location a Party Rep has in your Downline in relation to you.

Max Volume Rule (MVR)

For qualification purposes only, no more than 50% of your required Downline Volume may come from your Personal Volume or the sales from any single leg.

NewGenQ

In order for you to be promoted to and be paid as an Opal Star Leader or higher title, you must have at least one Party Rep in your personal group that promotes up to Ruby Executive Manager, thereby becoming a new 1st Generation, every 12-month rolling period.

Party Rep

Party Rep is a common term for anyone who has enrolled to participate in our compensation plan.

Personal Group

Your Personal Group includes yourself and all of the Party Reps in your downline, down to but not including the next Career Title Ruby Executive Manager or higher.

Personal Sponsor (Sponsor)

The Rep directly above another Rep in the placement genealogy is considered to be the Sponsor.

Personal Volume (PV)

Your PV is the total sales volume (not including shipping and tax) from your orders. Some items, such as product samples and business tools, do not count toward PV.

Product Credit

You may earn product credits from the Fast Start Bonus and use them on all standard retail products, based on your Party Rep price, within 2 full months from when they were issued. When product credits are used on an order, the PV and CV of that order will be reduced.

Promote (Promotion)

When you meet the qualifications to be paid as a title higher than your current Career Title, you will "promote" to that higher title and your Career Title will be updated to reflect that new achievement.

Title

The Title a Party Rep holds pursuant to the Bomb Party Compensation Plan. This Title may be either "paid as" or "recognition". Paid-As title is the title for which you qualify and are paid each month, which may be the same or lower than Career Title.

Qualified

You are "qualified" for a specific title or bonus when you fulfill all of the title and sales requirements specified.

Qualified Leg

A Qualified Leg is a leg that has at least one Party Rep that meets a specific Paid-As Title (or higher) in that month. For example, to be paid as a Ruby Executive Manager, one of the requirements is to have at least two Peridot Executive Consultant legs. That means at least two of your legs must include a Party Rep that is paid-as a Peridot Executive Consultant or higher in that month.

Upline

All of the Party Reps above you in the genealogy are considered to be your upline.

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