

COMPENSATION PLAN OVERVIEW

Personal Sales Compensation

CUSTOMER SALES PROFIT YOU CAN EARN OVER

30%

As an Independent Party Rep, you can purchase Bomb Party products at a wholesale price and sell them to your customers at a retail price, thus making a profit. Depending on the item, your sales profit will be 25%–37.5%. There is no minimum wholesale purchase you must meet to receive this profit. Every Party Rep can earn this profit margin weekly regardless of their title or experience.

PERSONAL COMMISSIONABLE VOLUME BONUS

YOU WILL EARN UP TO

10%

PERSONAL COMMISSIONABLE VOLUME (PCV)	2,000 – 4,999.99	5,000 – 6,999.99	7,000 and more
BONUS	5%	8%	10%

Your commissions can increase by an additional percentage value of your orders when you have at least 2,000 Personal Commissionable Volume (PCV) in the month. The percentage you earn monthly is based on your total monthly PCV.

PHASE 1 & PHASE 2 TITLES	TOPAZ PARTY CONSULTANT (TPC)	TOPAZ LEAD CONSULTANT (LC)	TOPAZ SENIOR CONSULTANT (SC)	PERIDOT EXECUTIVE CONSULTANT (EC)	TANZANITE PARTY MANAGER (PM)	TANZANITE SENIOR MANAGER (SM)	RUBY EXECUTIVE MANAGER (EM)
	400 PQV	600 PQV 1,500 DQV	750 PQV 2,625 DQV	850 PQV 4,200 DQV (2,100 MVR) 1 Active Leg	1,000 PQV 7,350 DQV (3,675 MVR) 1 Active Leg & 1 LC+ Leg	1,150 PQV 12,600 DQV (6,300 MVR) 1 Active Leg & 2 SC+ Legs	1,300 PQV 21,000 DQV (10,500 MVR) 2 Active Legs & 2 EC+ Legs
LEVEL 1 BONUSES	2%	3%	5%	6%	7%	8%	9%
LEVEL 2 BONUSES	--	--	--	2%	3%	4%	5%
LEVEL 3 BONUSES	--	--	--	--	--	2%	3%

PHASE 3 TITLES	AQUAMARINE SENIOR LEADER (SL)	AQUAMARINE EXECUTIVE LEADER (EL)	OPAL PREMIER LEADER (PL)	OPAL STAR LEADER (STR)	DIAMOND SILVER LEADER (SILV)	DIAMOND GOLD LEADER (GLD)	DIAMOND PLATINUM LEADER (PLT)	DIAMOND ELITE LEADER (ELT)
	1,300 PQV 36,750 DQV (18,375 MVR) 2 Active Legs & 2 PM+ Legs	1,300 PQV 63,000 DQV (31,500 MVR) 2 Active Legs & 2 SM+ Legs	1,300 PQV 105,000 DQV (52,500 MVR) 2 Active Legs & 2 EM+ Legs	1,300 PQV 210,000 DQV (105,000 MVR) 2 EM+ Legs & 2 SL+ Legs	1,300 PQV 420,000 DQV (210,000 MVR) 2 EM+ Legs & 2 EL+ Legs	1,300 PQV 840,000 DQV (420,000 MVR) 2 EM+ Legs & 2 PL+ Legs	1,300 PQV 2,100,000 DQV (1,050,000 MVR) 2 PM+ Legs 2 EL+ Legs 2 STR+ Legs	1,300 PQV 5,250,000 DQV (2,625,000 MVR) 2 EM+ Legs 2 PL+ Legs 2 SILV+ Legs
LEVEL 1 BONUSES	9%	9%	9%	9%	9%	9%	9%	9%
LEVEL 2 BONUSES	6%	6%	6%	6%	6%	6%	6%	6%
LEVEL 3 BONUSES	4%	5%	5%	5%	5%	5%	5%	5%
LEVEL 4 BONUSES	2%	3%	3%	3%	3%	3%	3%	3%

GLOSSARY

Level Bonuses

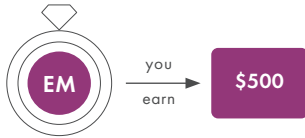
BUILD YOUR OWN AMAZING TEAM

You earn Level Bonuses from your Downline as soon as you start building a Team. You will receive monthly Level Bonuses on the Personal Commissionable Volume (PCV) of the Party Reps in your Team. In Phase 1, you can earn through two Levels*. When you reach higher titles, you can earn on more Levels.

*A Level is the location of a Party Rep in your Downline in relation to you.

Advancement Bonus

When you are promoted to the title of Ruby Executive Manager (EM) for the first time, you will earn a one-time Advancement Bonus of \$500.



Generation Bonus

BUILD YOUR OWN AMAZING TEAM

When you are paid as an Aquamarine Executive Leader (EL) or higher title, you can earn a percentage on the collective PCVs from individual Generations in your Downline. The number of Generations you are paid on and the bonus percentages earned are based on your Paid-As Title.

A Generation Bonus is a great earning opportunity. It rewards you monthly for your leadership and mentoring the Party Reps in your entire Downline.

	EL	PL	STR	SILV	GLD	PLT	ELT
GEN 1	2%	3%	3%	3%	3%	3%	3%
GEN 2	--	2%	3%	3%	3%	3%	3%
GEN 3	--	--	2%	3%	3%	3%	3%
GEN 4	--	--	--	2%	3%	3%	3%
GEN 5	--	--	--	--	2%	3%	3%
GEN 6	--	--	--	--	--	2%	3%

Active

Party Reps are considered Active and eligible for monthly bonuses when they have at least 400 PQV in the month.

Career Title

A Party Rep's Career Title is the highest BP Compensation Plan title the Rep has achieved in a certain amount of time. For new Reps and those titled through Ruby Executive Manager (EM), it's the highest title achieved in the last 6 months. For those titled Aquamarine Senior Leader (SL) and above, it is the highest title achieved in the last 12 months. Your Career Title exists for a variety of purposes (noted below) but does not affect your Paid-As Title. A Party Rep's Paid-As Title is evaluated monthly for commission payments.

Compensation Plan

The BP Compensation Plan outlines the structure and terms that all Party Reps must follow to qualify for financial compensation, advance in title, and earn extra incentives.

Downline

A Party Rep's entire organization, beginning with themselves, including all Party Reps below them.

Downline Qualifying Volume (DQV)

The sum of each Downline member's PQV plus the Party Rep's own PQV.

Enroller

A legacy term for someone who originally recruited and helped a new Party Rep join BP as part of their Downline.

Genealogy

This full grouping includes a Party Rep's full Upline, plus the Party Rep, plus their full Downline.

Generation

A Generation is a group that has developed within a Party Rep's Downline. A Generation starts with a Party Rep whose Career Title is Ruby Executive Manager (EM) or higher and includes everyone in their Downline, down to but not including the next Career Title Ruby Executive Manager or higher title.

Leg

A Leg is a division of Genealogy that begins with a Party Rep on a Rep's Level 1 and includes all the Party Reps beneath them. Party Reps have as many Legs as they have first-level Party Reps.

Level

The location a Party Rep occupies in a Downline in relation to the Upline Party Rep.

Max Volume Rule (MVR)

For rank qualification purposes, no more than 50% of a Party Rep's required Downline Qualifying Volume (DQV) may come from their Personal Qualifying Volume (PQV) or the collective PQVs from any single Leg.

Paid-As Title

The title used to determine bonuses, determined monthly. Paid-As Title is the title a Party Rep achieved in the focus month, while Career Title is the highest title they've achieved in the last 6 to 12 months depending on the title.

Party Rep

Independent sales representatives who have enrolled with the company to purchase Products from Bomb Party at wholesale or discounted prices and thereafter sell the Products directly to Customers at a pre-determined markup. Party Reps are not employees of Bomb Party.

Personal Commissionable Volume (PCV)

A measurement of personal volume used for calculating commission payments. A Rep's PCV is the total volume (not including shipping and tax or applied product credit) of products purchased directly from the Home Office. Some items, such as product samples and business supplies, do not count toward PCV.

Personal Qualified Volume (PQV)

The sum of a Rep's customer party orders, Rep-to-Customer orders, dropship orders, and personal use items (at the price they were purchased). PQV accounts for items both sold and used and is calculated based on the product subtotal (retail less any product discounts).

Sponsor/Personal Sponsor/Advisor

A Party Rep's current, direct Upline. A Rep's assigned Sponsor may be affected by rollups.

Team

The Party Reps on Levels 1 through 4 of a Downline (including the Party Rep themselves).

Qualified Leg

A Leg that contains at least one Party Rep that meets a specific Paid-As Title (or higher) in that month. For example, to be paid as a Ruby Executive Manager (EM), a Rep must have at least two Peridot Executive Consultant (EC) Legs. That means at least two of the Party Rep's Legs must include a Party Rep that with a Paid-As Title of Peridot Executive Consultant (EC) or higher in that month.

Upline

A Party Rep's entire organization above them, beginning with themselves.